STATE OF ARIZONA FILED

AUG 15 2012

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## STATE OF ARIZONA

## **DEPARTMENT OF INSURANCE**

DEPT	OF	TINGSHARAN	CF
BY _		-	

In the Matter of	)
NATIONAL GUARANTY INSURANCE COMPANY	)
(NAIC No. 12068)	<ul><li>NOTICE OF DETERMINATION,</li><li>ORDER FOR SUPERVISION</li><li>AND CONSENT THERETO</li></ul>
Respondent.	)

The Arizona Department of Insurance (the "Department") has received evidence that National Guaranty Insurance Company is out of compliance with the provisions of Arizona Revised Statutes ("A.R.S.") Title 20, for the reasons set forth below, without limitation. Respondent wishes to resolve this matter without the commencement of contested proceedings, and admits the following Findings of Fact are true and consents to the entry of the following Conclusions of Law and Order.

## **FINDINGS OF FACT**

- 1. Respondent National Guaranty Insurance Company ("Respondent") is an Arizona domiciled insurer and presently holds a certificate of authority issued by the Department to transact casualty, disability, marine and transportation, property, surety and vehicle insurance.
- 2. Respondent is a member of an insurance holding company system which includes its wholly owned subsidiary insurer, Driver's Insurance Company ("Driver's"), domiciled in Oklahoma, and affiliated managing general agents Lindsay General Insurance Agency LLC ("Lindsay"), MAP General Agency, Inc. ("MAP") and Destiny General Agency LLC ("Destiny"), all domiciled in Texas.

- 3. Respondent and Lindsay are parties to a Managing General Agency ("MGA")
  Agreement wherein Lindsay writes business for Respondent, by or through agents, including business written through MAP and Destiny. In its capacity as MGA, Lindsay has the authority to accept policies written through agents; collect premiums and retain commissions and policy fees out of such premiums; set loss reserves; and adjust and pay claims, all on behalf of Respondent.
- 4. The Director completed a financial examination of Respondent as of December 31, 2010, and filed its examination report ("Examination Report") including the Respondent's response, in accordance with A.R.S. § 20-158 and A.A.C. R20-6-1704 on August 8, 2012. The Examination Report shows the Respondent to be in hazardous financial condition within the meaning of A.A.C. R20-6-308(A)(1) and in violation of A.R.S. § 20-220(A)(3).
- 5. Respondent failed to file its 2011 Audited Financial Report due June 1, 2012; in violation of A.R.S. § 20-223.
- 6. Driver's entered into an Agreed Order of Supervision Instanter on April 25, 2012 (Case No. 12-0371-SOL) issued by the Oklahoma Commissioner of Insurance. On July 25, 2012, in Case No. 12-0667-DIS, the Oklahoma Commissioner issued a Suspension Instanter Due to Hazardous Financial Condition to Driver's suspending Driver's Oklahoma certificate of authority and prohibiting the writing of new or renewal insurance.
- 7. On July 27, 2012, in Case No. 12-0654, the Texas Department of Insurance issued *Order Creating State of Supervision and Appointing Supervisor* finding Lindsay, MAP and Destiny to be in hazardous financial condition and placing all three managing general agents in supervision.

- 8. The Respondent has consented to the entry of this Order.
- 9. The continuation of Respondent's insurance policies would place the Respondent in violation of the laws of the state of Arizona and further jeopardize its solvency within the meaning of A.R.S. § 20-1631(D)(6).

#### **CONCLUSIONS OF LAW**

- 1. The Acting Director of the Department (the "Director") has jurisdiction over this matter.
  - 2. Respondent violated A.R.S. §§ 20-210, 20-211, 20-220(A)(3), and 20-223.
- 3. Respondent is in such condition as to render its further transaction of insurance in this state hazardous to policyholders or to the people of this state within the meaning of A.A.C. R20-6-308 and A.R.S. §20-169.
- 4. Grounds exist for the Director to order corrective actions pursuant to A.A.C. R20-6-308(C) including but not limited to reducing, suspending or limiting the volume of insurance risk being accepted or renewed.
- 5. Grounds exist for the Director to place the Respondent under supervision of the Department in accordance with A.R.S. § 20-169, including the Respondent's consent.

### THEREFORE, IT IS ORDERED:

1. Respondent is hereby notified of the determination of the Director to place Respondent under the supervision of the Department in accordance with A.R.S. § 20-169.

- 2. Respondent is hereby under the supervision of the Director and the Director is applying and effectuating the provisions of A.R.S. Title 20, Chapter 1, Article 2 pursuant to A.R.S. § 20-169(3).
- 3. Unless otherwise approved by the Director or her Supervisor, Respondent shall cease writing and/or issuing all new and renewal insurance business, including but not limited to, Arizona motor vehicle policies pursuant to A.R.S. §20-1631(D)(6), effective immediately, except that Respondent shall extend existing policies for the minimum period necessary to provide timely notice of non-renewal as required by A.R.S. § 20-1632(A), other state renewal requirements, and the insured's policy.
- 4. Pursuant to A.R.S. § 20-170, the Director hereby appoints Kristine Williams of Tharp and Associates, Inc. as Supervisor of the Respondent.
- 5. Pursuant to A.R.S. § 20-170, the Director orders that Respondent, during the period of Supervision, may not do any of the following things without the prior written approval of the Director or her Supervisor:
  - a. Dispose of, convey or encumber any of its assets or its business in force;
  - b. Withdraw any of its bank accounts;
  - c. Lend any of its funds;
  - d. Invest any of its funds;
  - e. Transfer any of its property;
  - f. Incur any debt, obligation or liability, either direct or contingent;
  - g. Merge or consolidate with another company;
  - h. Pay any dividends; or

- j. Terminate, amend, or enter into any contracts including reinsurance treaties or contracts.
- 6. In order to abate the Director's determination, Respondent must meet the following:
- a. Respondent must demonstrate that it has capital and surplus as required by A.R.S. § 20-210 and 20-211;
- b. Respondent must demonstrate that it has cured its hazardous financial condition;
- c. Respondent must demonstrate that it has unencumbered assets in an amount equal to, its ultimate estimated loss reserves for unpaid claim liabilities/loss adjustment expenses, and all other obligations as they come due;
- d. Respondent must submit a written plan satisfactory to the Supervisor and the Department that: (i) returns Respondent to a financially stable condition, includes steps to prevent Respondent from future hazardous financial conditions, contains financial projections that demonstrate that Respondent's future financial condition complies with all statutory and regulatory requirements, and sets forth operational reforms necessary to come into and maintain compliance with all statutory and regulatory requirements; or (ii) facilitates an orderly wind down of the Respondent's insurance obligations. The implementation of Respondent's plan is subject to the express written approval of the Director.
- 7. If Respondent fails to satisfy the requirements to abate the Director's determination within sixty (60) days from the date hereof, the Director may take appropriate action including but not limited to commencing a conservatorship pursuant to A.R.S. § 20-171.

8. Pursuant to A.R.S. § 20-171(C), the costs incident to the services of the Director or her Supervisor, or both, shall be charged against the assets and funds of Respondent and shall be paid when fixed and determined by the Director.

DATED this 15 day of August, 2012.

Germaine L. Marks

Acting Director of Insurance

#### **CONSENT TO ORDER**

- Respondent has reviewed the foregoing Findings of Fact, Conclusions of Law and Order.
- Respondent admits the jurisdiction of the Director of Insurance, State of
   Arizona, and admits the foregoing Findings of Fact and consents to the entry of the foregoing
   Conclusions of Law and Order.
- 3. Respondent is aware of its right to notice and a hearing at which it may be represented by counsel, present evidence and cross-examine witnesses. Respondent irrevocably waives its right to such notice and hearing and to any court appeals relating to this Notice of Determination, Order for Supervision and Consent Thereto.
- 4. Respondent states that no promise of any kind or nature whatsoever, except as expressly contained in this Notice of Determination, Order for Supervision and Consent Thereto was made to it to induce it to enter into this Notice of Determination, Order for Supervision and Consent Thereto and that it has entered into this Notice of Determination, Order for Supervision and Consent Thereto voluntarily.

1	5. Respondent acknowledges that the acceptance of this Notice of Determination,			
2	Order for Supervision and Consent Thereto by the Director is solely to settle this matter			
3	against it and does not preclude any other agency, officer or subdivision of this State from			
4	instituting civil or criminal proceedings as may be appropriate now or in the future.			
5	NATIONAL CHADANTY			
6	NATIONAL GUARANTY INSURANCE COMPANY			
7	Dated this day of August, 2012.			
8	By: Larry John Ratzel, Jr. Its: President			
9				
10	COPY of the foregoing mailed/delivered this <u>15th</u> day of August, 2012, to:			
11				
12	Larry John Ratzel, Jr. National Guaranty Insurance Company 1855 Satellite Boulevard, Suite 100			
	Duluth, Georgia 30097			
14 15	Charles R. Cohen Low & Cohen, PLLC 2999 North 44 <sup>th</sup> Street, Suite 550 Phoenix, AZ 85018			
16	Kristine Williams			
17	Supervisor Tharp and Associates, Inc.			
18	300 W. Osborn, Suite 500 Phoenix, AZ 85013			
19	Michael E. Surguine			
20	Executive Director Arizona Property and Casualty Insurance Guaranty Fund			
21	1110 West Washington   Phoenix, AZ 85007			
22				
23				

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